# Appendix 12: CBA Assurance of Learning Report

Bachelor of Business Administration

Master of Business Administration

Master of Science in Management

## 12a. Bachelor of Business Administration (BBA)

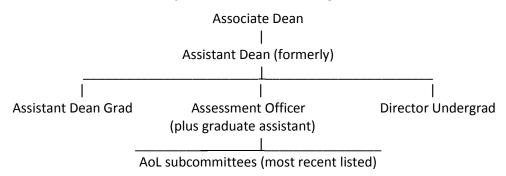
#### **Goals for the BBA Program**

Goal	Objectives/Areas of Objectives	AOL Sub-Committee
A – Students will be able to demonstrate they have integrated business knowledge and they will be able to apply core business fundamentals.	<ul> <li>Quantitative objectives tied to ETS Major Field Test in Business.</li> <li>Students will achieve acceptable scores on ETS MFT in areas of Finance, Accounting, Marketing, etc.</li> </ul>	Integrated Business Knowledge/Core Curriculum Committee
B – Students will understand the global nature of the contemporary business environment and demonstrate crosscultural awareness.	<ul> <li>Understand the economy.</li> <li>Understand cultural implications for global business.</li> <li>Understand global trade theory.</li> <li>Understand the tools of global business.</li> <li>Understand the institutions of global business.</li> <li>Understand the strategy of global business.</li> </ul>	Globalization
C – Students will be able to use their writing and oral communication skills to persuade and mobilize support for "effective" decisions.	<ul> <li>Students will have proficient business writing skills (per rubric).</li> <li>Students will have proficient business presentation skills (per rubric).</li> <li>Students will have proficient persuasion skills (per rubric).</li> </ul>	Business Communication
D – Students will be informed decision makers.	<ul> <li>Integrate ideas from multiple sources.</li> <li>Appropriate and accurate use of data.</li> <li>Process facts with minimal bias.</li> <li>Challenge assumptions.</li> <li>Enterprise-wide thinking.</li> <li>Solve problems.</li> <li>Creative solutions.</li> </ul>	Decision-Making
E – Students will be able to analyze data using quantitative techniques.	<ul> <li>Be able to access, manipulate, and prepare data sets for analysis.</li> <li>Understand and apply a methodological framework for business analytics.</li> <li>Understand core statistical techniques.</li> <li>Knowledgeable about data mining and decision modeling techniques and how they relate to business decisions.</li> <li>Use necessary tools to create and interpret visualization of data.</li> </ul>	Analytical Quantitative Reasoning
F – Students will understand ethical dilemmas and how to address them.	<ul> <li>Recognize ethical issues in business.</li> <li>Consider the consequences of business decisions on all stakeholders.</li> </ul>	Professional Development
G – Students will understand competencies required for effective leadership and collaboration and will develop these personal competencies.	Work cooperatively with others in a team setting.	Professional Development

Note: All objectives are to be determined be the committees. Some are the objectives listed are the ones already developed by the current committee and not expected to change. Others listed are suggestions per the feedback from the AOL faculty workshop.

#### 12b. Assurance of Learning General Documents

#### **Summary of Assurance of Learning Structure**



#### AOL Sub-Committees (2016-2017)

#### **Core Curriculum/Integrated Business Knowledge**

Bible, Scott (Mgmt) Hausknecht, Doug (Mrkt) Mukherjee, Debmalya (Mgmt)
Brisker, Eric (Fin) Houser, Lauren (Mrkt) Nelson, Mike (Econ)
Conrad, Ed (Acct) Matejkovic, John (Fin) Onita, Colin (Acct)
Hallam, Steve (Mgmt) McKelvey, Jim (Mrkt) Scarborough, Scott (Mgmt)

#### **Analytical Quantitative Reasoning**

Balasubramnian, Bhanu (Fin)

Beuk, Frederik (Mrkt)

Bliler, Kevin (Mgmt)

Liu, Liping (Mgmt)

McHenry, Bill (Mgmt)

Vijayaraman, "Vijay" (Mgmt)

Onita, Colin (Acct)

#### Globalization

Chandra, Akhilesh (Acct) Gehani, Ray (Mgmt) Thomas, Andrew (Mrkt)
Figler, Bob (Mgmt) Hausknecht, Doug (Mrkt) Wang, Li (Acct)

#### **Business Communication**

deGregorio, Federico (Mrkt) Hallam, Steve (Mgmt) Owens, Deb (Mrkt)
DuWalldt, Betsy (Bus Comm Pract) Makarius, Erin (Mgmt)

#### **Decision Making**

Ash, Steve (Mgmt)

Brisker, Eric (Fin)

Calderon, Thomas (Acct)

Conrad, Ed (Acct)

Daugherty, Terry (Mrkt)

Dey, Asoke (Mgmt)

Gradisher, Suzanne (Fin)

Thomson, James (Fin)

#### **Professional Development**

Creamer, Kat (Intern Coord) Matejkovic, John (Fin) Schulte, Sheri (Mgmt)
Hamdani, Maria (Mgmt) Platt, Andy (Exec Dir Corp Out) Smith, Kevin (Dir, ILA)

#### **Graduate Programs**

Braga-Alves, Marcus (Fin)
Dey, Asoke (Mgmt)
Hauser, Bill (Asst Dean, Graduate)

Kim, Il-woon (Acct)

Owens, Deb (Mrkt)

Economics Department had separate coordinator from Arts & Sciences format: Ghosh, Sucharita

## **AOL Sub-Committees Activity Summary**

Goal/Committee	Time periods	Activity	Results
Integrated Business	2011-2012; 2013-2014;	Collect data ETS Major	Reported to faculty
Knowledge	2015-2016	Field Test in Business	through Core Curriculum
			Committees and College
			Meetings
Analytical Quantitative	2011-2012; 2013-2014;	Collect data ETS Major	Created and administered
Reasoning	2015-2016	Field Test in Business	tracking tests and
			modified instruction in
	2011 2012 2015 2016(2)	ETC 0 (1 ) 0 (1	areas of need
	2011-2012; 2015-2016(?)	ETS Proficiency Profile	Compared performance
		(basic quantitative)	within university (engineering,
			communication)
Oral and		Oral and Written	Overall good
Written/Business		assessment and feedback	performance
Communications		in Strategic Management	performance
	2011-2012; 2015-2016(?)	ETS Proficiency Profile	Compared performance
		(writing)	within university
		, , ,	(engineering,
			communication)
	ongoing	Written rubric and	Early assessment and
		feedback in core	feedback to students
		Accounting (2012-2014)	
		or International Business	
		(2014-2016) classes	
Professional	2015-2016	Teamwork measured	Developed and shared
Development			contract for teams
	2015-2016; 2016-2017	Ethics questions	Modified measures;
		developed and tested to	feedback to faculty on
	2012 2017	add to Major Field Test	ethical decision making
Globalization	2012-2017	Global questions	Feedback to core IB
		developed and tested to add to Major Field Test	course and development of measures within that
		add to iviajor rield rest	course
Decision Making			Course
	2012-2015	ETS Proficiency Profile	Compared performance
		(Critical thinking)	within university
			(engineering,
			communication)
	2015-2017	Changed focus to	Development and initial
		decision processes using	evaluation of rubric
		business information	
Graduate	2012-2017	Development of distinct	
		goals and measures for	
		specific graduate	
		programs	

#### **Refreshing and Updating Learning Goals**

#### **Initial List of Goals**

The initial goals were created prior to the establishment of our college-wide Assurance of Learning committee structure. These goals were proposed by the deans and chairs in consultation with the undergraduate curriculum committee. This was part of a 2009 curriculum revision process that used the college mission to derive goals and create a curriculum that would enable students to achieve the goals.

Goal
Knowledge and understanding of fundamentals
Demonstrate ability to apply fundamentals
Understand, appreciate global nature of business
Have effective written communication skills
Have effective oral communication skills
Demonstrate Critical Thinking
Work effectively in diverse teams
Use information technology and knowledge management
Understand, identify, and address ethics
Understand and appreciate leadership

#### Implementation and Operationalization

In March of 2012 an experienced AoL administrator from a comparably sized and positioned university, Ball State University, visited the College. Dr. Susan Mantel helped to organize, instruct and motivate the members of the faculty and some staff to implement a college-wide effort to define objectives and measures for each of the above goals. Dr. Mantel advised that the number of goals was rather large but the college made the conscious decision to investigate each and adjust as we found what was workable.

#### **First Refresh Meeting**

On September 27, 2013 an afternoon retreat was held to evaluate progress toward goal definition and measurement. The 35 faculty members who attended all or part collaborated on refreshing the initial goals to a somewhat more workable number and configuration. Believing all to be important, the college again chose to experiment with measurement and tracking to determine what would be feasible.

2013 Refreshed Goal
Demonstrate integrated business knowledge
Demonstrate a global perspective and cross-cultural awareness
Use writing and oral communication skills to persuade and mobilize action
Be informed decision makers
Analyze data using quantitative techniques
Recognize and understand how to address ethical concerns
Develop leadership and collaboration competencies

#### **Second Refresh Meeting**

Having had over three years of experience with the refreshed goals and in light of renewed interest in assessment at the university level in response to reviews and a focused visit by the Higher Learning Commission, the college staged a summit/retreat on March 17, 2017 to review progress. Of the above goal areas for the undergraduate program each had made significant progress with the exception of "Be informed decision makers." One breakout group at the summit addressed concerns with measurement in that area. The next step is to assure that measurement and reporting processes are sustainable in light of available human and financial resources.

## **AOL Metrics & Actions**

Committee/Learning Goal	Metric and criterion	Collected When	Closing the Loop	2017-2018 Plan
Integrated Business	ETS Major Field Test in	Scheduled every	2013-2014 results	Administer in Fall and
Knowledge (no chair)	Business. Goal is to	other year.	overview reported to CBA	Spring Strategic
	meet or exceed	Administered 2013-	faculty; detailed report	Management courses;
	national or comparison	2014; 2015-2016.	used by Core Curriculum	provide participation
	school scores in sub-	Average scores for	Committee; participation	incentive to students.
	content areas. Areas	2015-2016 low in	uneven across class	
	include accounting,	initial analyses.	sections and semesters.	
	economics,	Further analysis in		
	management, finance,	progress.		
	and marketing.			
Globalization (Chandra)	Initial use of ETS MFT	2013-2014	Original questions not	Measure using same
	international business	administration of	detailed enough. Added	added questions.
	questions. Piloted HEIghten test of	MFT using basic	more questions specific to	6800:305 needs to be recalibrated for new
	Cultural Competency	questions. Additional questions	globalization learning objectives after pilot	text edition. New exam
	and Diversity in Spring	pre-tested separately	testing in 2014-2015.	software requires
	2017. Goal = meet or	in 2014-2015. Added	Began measurement of	modification of
	exceed national or	to 2015-2016 MFT	content in International	question matching
	comparison scores.	test as optional	Business 6800:305 courses	procedure. Follow-up
		questions.	keyed to learning	with ETS on Cultural
		Considered and	outcomes. Data collected	Competency Test from
		rejected as too	using common questions	HElghten Program.
		expensive adopting	in exams. Different results	Pilot tested in CBA
		the commercially	across instructors led to	Spring 2017.
		available	changes in course	
		Intercultural	coverage.	
		Development		
		Inventory (IDI).		
Analytical Quant	Initial use of ETS MFT	Diagnostic tests	Identified areas such as	TBD; Determine needs
Reasoning (Vijayaraman)	quantitative business	collected 2013-2014	hypotheses testing as	and application of
	analysis and	and 2015-2016.	issue. Tracking Learning	quantitative tools in
	information systems	Began additional in-	objectives through	other courses, not part
	questions.	house testing in 2013	quantitative sequence in	of "quantitative"
		(Osyk). Testing in	core. Included identifying	sequences.
		6500:305 to assess retention from	learning objectives	
		previous classes.	relevant for analytics in subject areas.	
		Currently each	Subject areas.	
		semester.		
Communication (DuWaldt	Use CBA Writing	Measures taken in	Coordinating rubrics and	Use faculty panels to
and Owens)	Rubric and CBA Oral	both International	evaluation tools among	assess sample senior
,	Presentation Rubric.	Business 6800:305	courses. Communication	written and oral
	Goal = average score	and Strategic	officer as resource and	communications.
	of 3 or higher.	Management	evaluating 6800:305	
		6500:490. Currently	presentations.	
		done on ongoing	Communication resources	
		basis by certain	available online to	
		instructors	students in all CBA classes.	
		(Hausknecht, Hallam)		
		with feedback.		

Professional	Initial use of ETS MFT	ETS-MFT only 2013-	Results have been	May consider some
Development Ethics	Legal and social issues	2014; added	disappointing with the	guestions from
(Schulte)	questions. Derived and	questions to MFT	locally originated	HEIghten test of Civic
	pre-tested questions	2015-2016. Tested	questions. May be a	Engagement. Early
	on Ethics. Locally	questions alone in	testing artifact, question	feedback from
	originated questions	multiple formats (in-	construction or indicative	students was not
	being calibrated.	class, online) Fall	of a true learning deficit.	encouraging.
		2016.	May replicate in Spring	Knowledge areas too
			2017 with de-briefing to	general for business.
			diagnose.	Refine scenario
				questions and testing
				format.
Professional	Initially, direct	Employer survey	Team contracts used in Fall	Need to re-examine
Development—	measures of team-	spring 2015.	2015 with grades as	learning outcomes and
Leadership and Teamwork	member satisfaction.	Scenario questions	criterion. Feedback to CBA	objectives. Need to
(Schulte)	Added measurement	added to Spring 2016	faculty on use of teams	engage students in
	of productivity. Survey	ETS MFT. Stand-	and groups.	direct measures.
	of internship	alone tests Fall 2016		
	employers to gauge	and Spring 2017.		
	workplace teamwork.			
Decision Making (Dey –	After several false	Rubric was pilot		Need better
new chair)	starts, committee	tested on prior cases		coordination with
	recommended simple	in March 2017. To be		capstone course
	rubric. Rubric needs to	refined so that cases		instructors.
	be calibrated to set	can be evaluated in		
	criterion levels.	Academic year 2017-		
		1018.		

## Alignment of University General Education Learning Goals and CBA Learning Goals

University Outcome Goals (undergraduate)	CBA Learning Goals and Objectives	Timetable for Measurement and Feedback
Communication Skills and Information Literacy	Communication	2011-2012; even years
Critical Thinking and Complex Reasoning	Quantitative Analysis	2012-2013; odd years
Natural Sciences, Social Sciences, Arts and Humanities	Ethics and Integrated Business Knowledge (may merge into one	2011-2012; even years
Responsible Citizenship in an Interconnected World	Globalization	2012-2013; odd years
College-specific upper level goals	Leadership and Team Effectiveness ( may merge into one)	2013-2014; even years

#### **Closing the Loop Example**

Learning Goal: Analyze Data Using Quantitative Techniques

#### **Data Collected:**

- 1. Fall 2013; Spring 2014; Summer 2014; ETS major field exam Fall 2015; Spring 2016; Summer 2016
- 2. 2012; 2014; 2016 EBI Survey

To what degree did your business program enhance your ability to	2012	2014	2016
collect relevant data?	N/A	5.56	5.53
interpret data in a real-world context?	N/A	5.53	5.52
statistically analyze data?	5.65	5.41	5.37

3. Fall 2013; Fall 2014; Fall 2015; Spring 2015 key statistical topics quiz consisting of 20 questions (n=170 Spring 2015; total n=600)

#### **Problems Identified:**

Most missed items on quiz:	Actions taken:
Hypothesis testing/stating null and	More examples/practice homework given in 6500:304
alternative hypotheses.	and 6500:305.
Definition of statistical inference.	More emphasis placed on this concept and related
	terminology in 6500:304 and added to final exam.
Slope and correlation coefficient in linear	Relationship between the two emphasized in 6500:304
regression.	and 6500:305, and more visual examples provided in
	Excel/Megastat and JMP.
Continuous vs discrete probability	Added homework assignments in 6500:304 and to final
distributions.	exam.
Chi-Square goodness of fit tests.	Required all instructors to cover the topic (had not been
	occurring), and added questions to final exam.
Descriptive statistics/skewness.	More examples, graphs, and explanation in 6500:304 and
	6500:305. Incorporated into case assignments in 304.
Assumptions in linear regression.	Stress more in 6500:304 and reinforce in 6500:305.
	Incorporated into common case assignments in 304.
Length of time between taking 6500:304	Faculty and academic advisors emphasize taking
and 6500:305 impacts score on statistical	6500:305 the semester immediately following 6500:304.
topic quiz.	
Weakest performance on ETS MFE was	Faculty determined this is not an area of emphasis in our
"Counting Rules".	coursework and it should not be emphasized more at the
	expense of other topics.

#### **Results as Shown by Data Collection:**

Fall 2014 – Average score=49.2% (SD=3.1) Spring 2015 – Average score=56.8% (SD=2.9)

- Improvement in areas of linear regressions and Chi-Square distributions
- No improvement in areas of setting up null hypotheses (still the most missed items others remain strong)
- Increasing numbers of students are taking 6500:305 immediately following 6500:304 (133 of 170 in Spring 2015)

#### Supporting Materials for Quantitative Technique "Closing the Loop" Example

Analytical Quantitative Reasoning (AQR) Committee Report to the CBA 10/30/15 Committee: Balasubramnian, Beuk, Djuric, Liu, McHenry, Onita, Osyk, Srinivasan, Vijayaraman (chair) CBA Goal E: Students will be able to analyze data using quantitative techniques

Outcomes	Activities to Date/Closing the Loop	Future Plans
1. Access, manipulate,	1. Instructors in 6200:250, 6500:304, and	1. Analyze what Excel skills are needed in
and prepare data sets for	6500:305 use common syllabi to ensure that	courses that require 6200:250 as a
analysis	students are taught these skills.	prerequisite *
	2. Instructors in 6500:304 use a common case that	2. Consider doing an assessment in another
	requires these skills. Instructors in 6500:305 use	course (6500:304?) on needed Excel skills.
	team assignments that require these skills.	
2. Understand and apply	1. Instructors in 6500:305 applied a consistent	
a methodological	framework (life cycle approach) across course	
framework for business	assignments	
analytics		
3. Understand core	Assessment quiz on key statistical topics	Continue data collection on assessment
statistical techniques	administered in 6500:305 every semester Fall 2013	quiz
	– Fall 2015.	2. Consider adding statistical questions to
	Identified topical areas that need more emphasis in	the ETS MFT
	6500:304 and review in 6500:305 (e.g., hypothesis	3. Interpret findings in support of
	testing)	suggesting sequencing of CBA core classes to
	Identified inconsistencies in materials taught across	ensure students have appropriate
	304 sections & rectified	background in statistics concepts before
	Identified when students perform better (when	taking higher level electives.
	take 304 Fall/305 Spring, early in academic career)	4. Analyze what statistical skills are needed
	2. Results of ETS, assessment quiz, and TAG	in courses that require 6500:304 as a
	requirements are shared with instructors each	prerequisite*
	semester and strategies for improvement are	
4 Vaculadaabla chaut	discussed.	1. Analyza what data mining skills are
4. Knowledgeable about data mining and decision	1. Instructors in 6500:305 have common syllabi	1. Analyze what data mining skills are
modeling techniques and	and common course objectives that cover these	needed in courses that require 6500:305 as a prerequisite*
how they relate to	topics.	a prerequisite
business decisions		
5. Use necessary tools to	1. JMP workshop on 3/17/15 exposed participants	
create and interpret	to software tool used in 6500:305. On 3/19/15	
visualizations of data	Marketing Department also adopted the use of	
	JMP in its courses	
	2. All CBA students use Excel and JMP for	
	visualization in core courses (6200:304, 6500:304,	
	6500:305)	

<sup>\*</sup>The committee has discussed collecting data and creating a report on what quantitative/analytic skill sets are needed across the curriculum.

#### Potential process (Spring 2016):

- 1. Identify the courses taught by all four departments where Excel/Statistics/Analytics are taught
- 2. Get copies of the syllabus (latest) from faculty who are teaching these courses
- 3. Ask GA to make an initial list of topics covered from the syllabus
- 4. Share this list with the faculty who teach those courses and ask them to make necessary corrections/additions, etc.

- 5. Develop a survey with topics currently taught in 6200:250, 6500:304, 6500:305 and distribute to ALL CBA faculty
- 6. Identify the skill gaps based on faculty expectations and topics currently being taught and "connect the dots"
- 7. Committee meets to discuss how curriculum may need updating, how and where to assess needed skills
- 8. Implement the decisions, collect the needed data, analyze the data, generate report and share this with the administration

#### Potential future activity (time frame TBD)

Identify where students do not have the necessary skill sets (Excel, Statistics) to succeed in classes and develop "boot camps" for targeted interventions in order for students to succeed. This could utilize short online courses already available.

## Business Statistics/Business Analytics Assurance of Learning Meeting Minutes 9/24/14 10:30 am

Present: Kevin Bliler, Barb Osyk, Lillian Prince, B.S. Vijayaraman

The 6500: 304/305 instructors met to discuss the results of the 304 assessment quiz (administered in 305), the 304 final exam, the ETS exit test, and the TAG requirements.

#### A. 304 Assessment Quiz

We reviewed the results of the assessment quiz, which was taken by all students in 6500:305 at the beginning of Fall semester. This 20 question quiz was modified from the one administered over the past year. Our discussion focused on the topical areas related to the seven questions missed the most often. Specific strategies for improvement in these areas include:

- 1. **Hypothesis testing/stating null & alternate hypotheses.** More examples/practice/homework will be given in 304 and 305 to strengthen this area.
- 2. **Definition of statistical inference**. More emphasis will be placed on this concept and related terminology in 304. This question will be added to the final exam in 304 during fall 2014.
- 3. **Slope and correlation coefficient in in linear regression.** The relationship between the slope and the correlation coefficient will be emphasized in both 304 and 305. We will provide more visual examples in Excel/Megastat (in 304) and in JMP (in 305) to strengthen the students' understanding.
- 4. **Continuous vs. discrete probability distributions.** This topic will be reinforced through homework and exam assignments in 304. We will add a related question to the final exam in 304.
- 5. **Chi-Square goodness of fit tests.** It became apparent last year that not all instructors were covering this topic in 304, which may partially explain the poor results from this recent quiz. Currently all instructors are covering Chi-Square tests (goodness of fit and independence) in 304, so we believe the performance should improve on this topic. We will add questions to the final in 304 and will monitor performance.
- 6. **Descriptive statistics/skewness**. More examples, graphs, and explanations will be provided in both 304 and 305. These topics will be incorporated into homework and case assignments in 304.
- 7. **Assumptions in simple regression**. We will attempt to stress this more in 304 and reinforce in 305. This will be incorporated into case assignments in 304.

We will be moving the assessment quiz to a Springboard environment in Spring 2015. That will enable us to collect more data. We will also add 10 questions to the final exam in 305 out of the 20 that are currently contained on the assessment quiz so that we can do "pre-test/post-test" analysis. Lillian, Vijay,

and Barb will each choose 10 questions independently and we will then meet before the end of the semester to select the questions to be included on the final exam in 305.

#### B. 304 Final Exam

Results were shared from the common final that was administered in Spring 2014 in all land based sections of 304. Barb and Kevin will meet the week of September 30<sup>th</sup> to update and revise this exam based on our discussions today. The exam will be reduced to 50 questions (from 60), and questions will be added on Chi-Square tests (Goodness of Fit and Independence).

#### C. ETS Major Field Test Results

We reviewed the results of the ETS test, which was administered in Fall of 2013. The area of weakest performance was "Counting Rules" which is not an area of emphasis. We decided that it should not be given more emphasis in 304 at the expense of other topics. Most of the other topic areas were addressed in our earlier discussions of the assessment quiz and will be addressed. The exceptions are time series forecasting (which is covered in 330 and not in 304) and conditional/joint probabilities. We discussed reinforcing the concepts related to conditional/joint probabilities when teaching market basket analysis in 305.

#### D. TAG requirements

We briefly reviewed the TAG requirements and believe we continue to be compliant with the requirements through material covered in 304 and 305 and (to a lesser extent) in 6200:250. The one area that we do not specifically address in our other assessment materials is the various types of sampling. Lillian provided a "Happyville" exercise that we can use in our classes to demonstrate the various types of sampling.

Meeting was adjourned at noon.

#### **Closing the Loop Example**

Learning Goal: Use Writing and Oral Communication Skills to Persuade and to Mobilize Action

#### **Data Collected:**

• EBI Survey 2010; 2012

To what extent did the business program enhance your	2010	2012
oral presentation skills?	5.87	5.60
writing skills?	5.35	4.91

**Problem Identified:** Lack specific curricular and/or co-curricular resources for enhancing oral, written, and interpersonal communication skills.

#### **Actions Taken:**

- Business Communication Practitioner hired
- Business writing and presentation rubrics created and adopted by CBA faculty
- Practitioner embedded instruction in Core courses
- Practitioner provides individual and team coaching
- Springboard site created for business communication resources and self-instruction
- Non-credit business communication workshops each semester
- One credit "Advanced Presentation Skills" course

#### **Data Collected:**

1. EBI Survey 2014; 2016

To what extent did the business program enhance your	2014	2016	Goal
oral presentation skills?	5.79	5.59	5.50
writing skills?	5.13	4.97	5.50

Presentation rubric scores on presentations given in 6500:490 in Fall 2013; Spring 2014; Fall 2014; Spring 2015; Fall 2015 and presentation rubric scores on presentations given in 6800:305 in Spring 2015; Fall 2015 (n=~450 students).

#### **Problems Identified:**

- Working with introductions of any sort
- Conclusions are too thin; transitions missing between points
- Poor time management and stumbling over words lack of out loud practicing
- Addressing numbers within the presentation reading numbers; providing context
- Lack of effective and appropriate eye contact
- Responding to questions effectively

#### **Actions Taken:**

- Provide rubrics to students with course materials (post on Springboard) and call attention to them prior to presentations
- Video tape presentations and review them with students increases extent to which students take presentations seriously
- Develop more fine-tuned assignments tell students to approach a minor case study
  presentation specifically as a persuasive presentation, instead of an informative speech to help
  students focus on providing better content and more forceful conclusions
- Provide more detailed instructions for the "Country Presentations" in 6800:305
- Before presentations begin in 6500:490, Business Communication Practitioner talks to each class about presentation expectations
- Expanded class discussion by Business Communication Practitioner about how to answer questions during presentations

Expanded time devoted to, and depth of, class discussion with Business Communication
 Practitioner about the importance of good introductions

#### **Results as Shown by Data Collection:**

A 10 percent improvement in content and structure was observed. This included measure of the content in the presentation body, conclusion and organization. Eye contact also was 10% higher. A 15% improvement was observed in how well the students considered audience needs. This includes weaving touchpoints that would help an audience understand the point and/or other concepts better.

#### Supporting Material for Oral Communication "Closing the Loop" Example

#### **Oral Communication Skills**

A small team of faculty and staff developed oral communications and business writing rubrics in 2013. The group shared the rubrics with the faculty, intending the rubrics to be used by those instructors who do not have rubrics.

Specifically, the oral communications rubric has been used in one professor's Strategic Management capstone classes (6500-490) since fall 2013, one Management Principles class in fall 2016, and in on professor's International Business (6800-305) classes since spring 2015.

Starting in spring 2014, we began taping students in the Capstone class to support the goals of improving presentation skills. In videos, students can see what they do well and what they should improve. Capstone students are required to meet with the Business Practitioner, Communications, to receive feedback and to view the video.

Approximately 700 student presentations have been reviewed. In the International Business class, students receive extra credit for obtaining feedback. About 250 students' presentations have been viewed.

The oral presentation rubric has been operationalized into a detailed feedback scoresheet for these classes, with scoring from one (inadequate) to four (very effective). All students who attend a feedback session receive a copy of their feedback.

In Spring 2016, the scoresheet was edited to include short, informative statements, including a guideline regarding amount of text on the slides and how to manage on-slide sources.

Using the Spring Semester 2017 Strategic Management Capstone class scores to compare to previous capstone classes yielded some improvements. During student feedback appointments, the Business Practitioner asks students their majors, year in school, and whether they have had a presentation taped in another class and whether the student reviewed the tape. The 2017 class had 10 students out of 35 who had participated in the International Business feedback in a previous semester.

A 10 percent improvement in content and structure was observed. This included measure of the content in the presentation body, conclusion and organization. Eye contact also was 10% higher. A 15% improvement was observed in how well the students considered audience needs. This includes weaving touchpoints that would help an audience understand the point and/or other concepts better.

At the same time, some scores were lower than in previous classes, such as for vocal volume, and introductions. The small room likely led students to be softer spoken. Students have routinely abbreviated introductions in recent Strategic Management classes because serious penalties were associated with student presentations that went over the prescribed time. Students' decisions to shorten introductions is likely the correct approach in a less-formal presentation with goals that were well-understood by the class. Scores in other aspects were negligibly different.

Presentation improvements could be attributed to the opportunities available to students throughout their college careers. The class of 2017 were freshmen when the CBA hired a number of support staff to assist in student development. Previous feedback sessions via International Business also could have assisted students in some skills improvements.

## 2016 EBI/Skyfactor Survey Results

Benchmarkin	g		Respondents	Response rate		
Select 6	North Carolina St	521	32.30%			
	Penn State Unive	ersity, Harrisburg; University of New Orleans				
Carnegie Clas	sification schools	Doctoral Universities (21)	5,221	61.90%		
All Institution	s (108)		18,369	57.40%		
UA CBA			252	84%		
(	51.4% males; 90% white	2;				
ACT: 31% ACT 24-27; 28% ACT 20-23; 9% ACT 28 or higher; 6% ACT 19 or below; 26% don't remember						

Major Indicators of Per		, ,							
NOTE: 5.5/7 or 75% is t	the goal for mea	ns/performa	ince scales.						
	CBA 2016	Select 6	Carnegie	All		CBA 2014	CBA 2012	CBA 2010	CBA 2008
Overall Satisfaction	76.8%	85%	82%	81%		81.1%	75.3%	76.9%	66.7%
Recommend to a close	friend								
Overall positive experie	ence								
			CBA 2016	CBA 2014	Select 6	Carnegie	All		
High Impact Factors	Career Services		64.2%	63.5%	70.2%	63.8%	63.3%		
	Classmates		70.3%	72.4%	71.5%	71.2%	71.3%		
	Quality of Instruction Facilities		71.7% 71.2%	73.7%	74.3%	72% 77.7%	72.5% 76%		
				73.7%	78.3%				
	CBA 2016	Select 6	Carnegie	All		CBA 2014	CBA 2012	CBA 2010	CBA 2008
Overall Learning	75%	81.3%	78.5%	78.3%		78.2%			
Challenged to do your b	oest								
Motivated to do your b	est								
Applicable to future car	reer								
				CBA 2016	CBA 2014	Select 6	Carnegie	All	
High Impact Factors	Practical Competencies			72.5%	75.1%	74.5%	73.8%	73.8%	
	Ethical and L	Ethical and Legal Responsibilities			79.8%	78.3%	79.3%	79%	
	Organization	Organizational Behaviors			77. 0%	76.8%	76.7%	77.3%	

## Comparison between 2012 and 2016 EBI/Skyfactor Surveys

Factor Assessed	2012 Mean	2012 Std. Dev.	2016 Mean	2016 Std. Dev.		
Writing skills	4.91	(1.31)	4.97	(1.44)		
Oral presentation skills	5.6	(1.01)	5.59	(1.32)		
Critical thinking	5.59	(1.23)	5.79	(1.13)		
Ability to define problems	5.57	(1.11)	5.78	(1.17)		
Problem solving	5.66	(1.11)	5.8	(1.20)		
Ability to statistically analyze data	5.65	(1.18)	5.37	(1.24)		
Ability to effectively use information technology	5.11	(1.41)	5.17	(1.51)		
Ability to manage information technology	4.97	(1.48)	5.02	(1.52)		
Ability to work in teams	5.29	(1.34)	5.63	(1.31)		
Ability to be an effective manager	5.38	(1.20)	5.61	(1.22)		
Ability to be an effective leader 5.56 (1.14) 5.7 (1.20)						
Note: These are the only factors present in both t	he 2012 and 20	016 surveys.				

#### Summary of Findings from ETS Major Field Test in Business 2013 - 2016

#### Choice and use of the test

Up to 2013, an in-house derived test of topics from the CBA core curriculum was used to measure business knowledge. The test had been constructed by faculty members who had major responsibility for the core courses and tended to use exam questions from those courses. As noted in a previous AACSB visit, the scores were not comparable against any standard. After some search, the ETS Major Field Test in Business was adopted as the major indicator of knowledge retained by the end of students' program. Use of the test and suggestions for interpretation and management of student expectations and effort are all frequent topics in the AACSB Member Forum for Assessment.

#### **Our results**

The senior capstone course, Strategic Management, is used to collect assessment data on an ongoing basis. Each semester some kind of assessment participation (Major Field Test, Proficiency Profile, inhouse measures) is included in the course. Final participation rates vary somewhat by course and semester. Summer participation is low (n=38 in 2015) compared to fall and spring (ranging from n=101-143) or about 80% participation. The measures have been administered in class, in a central testing facility and we have begun to pilot at-home testing with lockdown browsers.

The scores below are segmented into 9 subjects: Accounting, Economics, Management, Quantitative Business Analysis, Finance, Marketing, Legal and Social Environment, Information Systems, and International Issues. From the Spring 2014 Semester to the Summer 2014 semester there is an improvement in every category besides Marketing and Legal & Social Environment. In the following year, 2015-2016, there is a score decrease in every category.

Question Category	Fall 2013	Spring 2014	Summer 2014	Fall 2015	Spring 2016
Accounting	45	44	45	39	39
Economics	41	43	44	36	38
Management	57	57	57	52	50
Quantitative Business Analysis	37	35	38	35	35
Finance	45	46	48	41	40
Marketing	60	58	55	55	55
Legal & Social Environment	60	62	57	53	55
Information Systems	51	48	53	46	44
International Issues	41	40	41	39	39

#### Response and interpretation

Based on reviews of the initial test administration supplementary questions were derived in the areas of ethics (Legal and Social Environment) and globalization (International Issues) by the respective committees to enable a better diagnosis within those areas. A deeper dive into the 2013-2014 data in the Quantitative Business Analysis area prompted a review of topic coverage in statistics classes and the evolution of a tracking test from one course to the next course in the sequence.

At the Spring 2017 Assessment Summit, the decline in scores was discussed and concerns were raised regarding testing environment, fatigue, incentives and effort.

Also in Spring 2017 the CBA participated in a pilot administration of the ETS HEIghten Test of Intercultural Competency and Diversity as a possible supplement to the cultural competency questions

in the Major Field Test and those added by the faculty. Students who participated found the test to be manageable (less than 40 minutes per session) and relevant. We do not have performance results as of this writing.

#### **Content Area Analysis:**

The score report can be further broken down into 29 content area categories. The table below presents the categorical change by semester. The categories are listed with their respective averaged scores.

	Content Area	Fa13	Sp14	Su15	Fa15	Sp16
1	Basic Economic Concepts	23.2	24.2	24.5	20.6	18.1
2	Business Information Systems	44.4	41.3	45.75	41.2	36.9
3	Business Relationships	40.57	42.77	41.87	36.6	37.5
4	Corporate Finance	32.83	35.97	33.07	30.8	31.3
5	Entrepreneurship	65.7	76.2	67.1	61.4	58
6	Ethical/Social	37.3	47	46.2	41.4	34
7	Financial Accounting	44.13	46.49	40.3	40.2	34.2
8	Identifying attractive markets	71.15	69.85	67.87	66.5	67.3
9	Information Systems in Business and Society	81.75	80.15	78.35	71.2	68.3
10	Information Technology Concepts	39.58	37.12	41.4	37.3	35.7
11	International Accounting	22.4	20.8	19.6	19.7	29.4
12	International and Cross Cultural Management	50.1	47.13	44.67	49.5	44.9
13	International Economics	41.55	46.25	41.4	40.6	43.4
14	International Finance	40.55	39.9	46.9	38.4	39.8
15	International Marketing	42.9	40.8	42.65	42.8	45
16	Investments	59.57	57.48	55.23	52.5	50.6
17	Legal Environment	68.44	71.96	69.36	60.1	65.4
18	Macroeconomics	22.4	27.2	23.7	21	22.5
19	Management Principles	45.9	46.28	49.68	41.2	37.5
20	Managerial Accounting	49.33	45.2	47.94	41.2	42.2
21	Microeconomics	59.45	60.1	58.33	51.7	53.7
22	Operations Management	56.67	61.57	52.53	50.4	53.3
23	Organizational Behavior	48.15	44.3	56.15	44	45.3
24	Probability and Statistics	33.74	32.15	34.05	31.9	33.9
25	Quantitative Operations and Management Techniques	41.84	41.6	44.98	41	39
26	Regulatory Environment	78.25	75.05	73.7	67.2	66.3
27	Serving Selected Markets	54.43	53.26	51.33	50.8	48.7
28	Strategy and Policy	71.3	69.12	67.66	68.7	64.1
29	Systems Development	73.1	69	79	70.3	68.8

#### 12c. Graduate Programs

#### **MBA Program Assurance of Learning Report**

Spring 2017

#### **Description of Program**

The Master of Business Administration (MBA) program in the College of Business Administration is generally classified as a part-time MBA program. This is due to the overwhelming majority of students working full-time jobs during the day and then taking one or two MBA courses in the evening each week. The program consists of 36 credit hours for students with undergraduate business backgrounds. For students with no undergraduate business backgrounds an additional 12 hours of foundation courses may be required. Historically the program has focused on U.S. domestic students, but consistent with recent national trends in declining MBA enrollments, the shift has been made to international students.

A special cohort program has been created for individuals that cannot attend the traditional program during the week. The cohort based program is called the Saturday MBA program. The classes meet eight hours per day every other Saturday for two years.

#### **MBA AOL Structure**

Oversight of the MBA AOL program is by the CBA Office of Graduate Programs and the Graduate Curriculum and Standards Committee made up of a faculty member from each of the five departments. In general, the AOL process has changed little over the past five years focusing primarily on the student indirect measures of the EBI survey and required exit interviews with graduating MBA students. The EBI survey occurs every two years and focuses on student learning goals and outcomes. These data allow us to track changes over the years relative to our program and various national norms. Also, each graduating MBA student is required to complete either a face to face exit interview with the Director of Graduate Business Programs or complete a comparable online survey. To date, the primary direct assessment of student learning has focused on the selection process where prospective students go through a rigorous admissions process including an admission essay. However, to include more direct measures a rubric is embedded in a small number of graduate courses required of all MBA students. Courses under review include International Business Environments, Business Analytics and Organizational Strategy. These three courses are consistent with the overarching goals of the program.

The five learning goals identified below are the outcome of a review by the CBA Graduate Curriculum and Standards Committee in 2015. The committee felt there were too many learning goals being listed. The learning goals were prioritized and the 5 mentioned below were selected as representing the major learning the MBA program was striving to achieve.

#### MBA Learning Goals & Objectives (latest Revision: Fall 2015)

Goal: Global Perspective

Objectives: 1. Gain an understanding of doing business in different countries.

- 2. Better understand cultural differences within countries and across regions.
- 3. Understand the role of American business in global environment.

Goal: Critical Thinking/Problem Solving

Objectives: 1. Ability to use multiple approaches/perspectives to analyze situation.

2. Ability to interpret the results

3. Ability to come present actionable finding.

**Goal:** Effective Communications

Objectives: 1. Ability to effectively communicate verbally.

2. Ability to demonstrate effective written communications.

Goal: Ethical Behavior

Objectives: 1. Ability to differentiate between ethical and unethical behaviors.

2. Ability to understand the potential consequences of unethical behaviors on Business

3. Ability to understand the potential personal consequences of unethical Behavior.

Goal: Teamwork

Objectives: 1. Ability to understand leadership principles.

2. Ability to apply leadership principles in diverse settings.

**Alignment of MBA Learning Goals** 

Goal: Global Perspective

Alignment: 1. Aligns well with Int. Business courses, especially Int. Business Environments

2. Implementation of American Experience Initiative/Cross Cultural Association.

3. Leadership Institute's study abroad & service programs.

Goal: Critical Thinking/Problem Solving

Alignment: 1. Creation of required Business Analytics & Information Strategy course

2. Creation of Business Analytics concentration in MBA program

3. Enhancement of courses to include stronger critical thinking & analytical skills.

**Goal:** Effective Communications

Alignment: 1. Most MBA require in-class projects that utilize written and spoken

communications skills.

2. Use of in-house business practitioner to help students with

writing/presentation skills.

3. Use of university writing laboratories.

Goal: Ethical Behavior

Alignment: 1. Required MBA course on professional ethics

2. Inclusion of discussion on ethics in all relevant subject matter courses.

Goal: Teamwork

Alignment: 1. Teamwork applications in required MBA professional development courses.

2. Team based "real world" projects in majority of MBA courses.

#### Changes in Curriculum/Courses/Teaching Modes since 2012

The primary change in curriculum over the past five years centers around business analytics. Required and elective MBA courses have adapted their focus to not just statistically analyzing data, but, more importantly, using critical thinking skills to interpret the results and provide actionable managerial solutions. This change was in line with changing national and international industry trends and demands for increasing business analytics across all of the business disciplines. Also, in their exit interviews, students strongly suggested that we focus on analytics as this was being required more and more in the jobs they were applying for. Based on the trend data, suggestions from students and recommendations from the business community, we made 6500:601 Business Analytics and Information Strategy a course required of all MBA students. Concurrent with this, departments without a discipline specific analytics course were asked to create such a course as was evidenced in the creation of the 6600:615 Marketing and Sales Analytics course.

Also during this time a dramatic change occurred with teaching modes. In 2012, one MBA course was available on line. This was not in accordance with the national trend toward online MBA and other

graduate courses. Along with this trend, our students, most which work full-time and attend classes in the evening, asked that we consider offering some courses on line for their convenience. Concurrent with this, the Graduate Programs Office in the CBA was part of a consortium that received a significant grant from the State of Ohio to provide MBA level training to high school teachers in order for them to be licensed to teach dual enrollment business courses in their high school districts. Geographically, many of these school districts were 100-150 miles away from U.A.'s main campus making commuting very impractical. To resolve this geographical and time problem, the grant provided us with financial resources to train our faculty in online course development, assist them with designing robust online courses, and provide them with a small stipend for work done in developing and implementing the course. These online courses were tested during the implementation of the grant in 2014-2015 and now have been incorporated into our normal MBA course offerings. The online courses have not replaced the in-class courses, but are offered as an alternative delivery method for those students wanting online classes. As of the Fall Semester, 2016, 16 MBA courses are available on line and in class and have the capability to be used in different hybrid modes and time frames. Both the increasing number of students enrolling in the online classes and the very favorable comments from students during exit interviews suggest that the online courses have become a successful component of our MBA program.

#### **Assessment Plan**

Each one of the five primary learning goals will be assessed on a continuous rotation. Starting with the Fall 2017, each class being assessed will be done so also in the Saturday MBA program and online, as appropriate.

#### Spring 2017 - Global Perspective

The Global Perspective learning goal was assessed during the recently completed Spring 2017. Data were collected via EBI/Skyfactor results and student exit interviews. In order to assess in class effectiveness, a rubric (discussed in this document) was used in the 6800: 605 International Business Environments course.

#### Fall 2017 - Critical Thinking/Problem Solving

The Critical Thinking learning goal will be assessed in the Fall 2017 semester by using results from the EBI/Skyfactor survey and student exit interviews. A rubric will be embedded in 6500:601 Business Analytics and Information Strategy course. This course is required of all MBA students and is also taught online and as part of the Saturday MBA program.

#### Fall 2017 - Effective Communications

The Effective Communications learning goal will be assessed in the Fall 2017 semester by using results from the EBI/Skyfactor survey and student exit interviews. Working closely with the CBA's Business Communications Specialist, a rubric will be embedded in 6600:620 Strategic Marketing course. The course emphasizes both written assignments and classroom presentations. This course is required of all MBA students and is also taught online and as part of the Saturday MBA program.

#### Spring 2018 – Ethical Behavior

The Ethical Behavior learning goal will be assessed in the Spring 2018 semester by using results from the EBI/Skyfactor survey and student exit interviews. A rubric will be embedded in 6700:691 Professional Integrity course. This course is required of all MBA students and is part of the Saturday MBA program. (The course is not currently taught online.)

#### Spring 2018 – Teamwork

The Teamwork learning goal will be assessed in the Spring 2018 semester by using results from the EBI/Skyfactor survey and student exit interviews. A rubric will be embedded in 6500:695 Organizational

Strategy course. This course is required of all MBA students and is the capstone course for the entire MBA program. It is also taught online and as part of the Saturday MBA program.

In the Fall 2018 Semester the rotation of the assessments will start again. This will run concurrently with the new 2017-2018 EBI/Skyfactor survey results. After the above rotation, courses selected for the assessment will be evaluated and changed as deemed necessary. Rubrics will be evaluated on an ongoing basis.

#### **Summary of Assessment Tools**

**EBI/Skyfactor**: The MBA program has participated in the EBI/Skyfactor (name changed 2016) benchmarking surveys every other year since 2008. Our students' responses are compared to all institutions participating in the survey. The overall performance goal is a mean score of 5.5 on a 7.0 scale on each item.

The most comprehensive measure across the entire survey is the Overall Satisfaction factor. In 2016 the mean score was 5.92/7.00 or 82.0%. This is up dramatically from the 5.08/7.00 (68.2%) in 2008 and the 5.47/7.00 (74.4%) in 2012, the first year of the current 5 year AACSB review. The 2016 results position us as greater than or equal to our peer competition and the overall group of institutions participating in the survey.

- ▶ Data Collected: EBI/Skyfactor Assessment Benchmarking Survey; Spring 2014 (N=69); Spring 2016 (N=104)
- > Sharing Results: Trend analysis of the EBI data is currently underway and will be shared with the faculty.

**Student Exit Interviews:** All students in the MBA program are required to complete an exit interview upon graduation. This qualitative interview can be completed in one of three different ways. First, the student can schedule a face to face interview with the Director of Graduate Programs in Business. Second, the student can complete the interview on line. Third, the student can complete the interview online and then schedule a face to face interview with the Director to discuss the responses in more detail.

- Data Collected: MBA Student Required Exit Interviews; Fall 2012 Spring 2017
- Sharing Results: Results of exit interviews are currently being summarized and will be shared with faculty.

**Course Embedded Rubric:** In Spring, 2017 the MBA learning goal assessed was understanding a Global Perspective. The MBA Curriculum and Standards committee was responsible for creating a rubric to assess the Global Perspective learning goals. Artifacts for this assessment came from the Spring 2017 MBA International Business Environments course. A random sampling of class artifacts was collected by the MBA Curriculum and Standards Committee and evaluated against the rubric.

> Data Collected: Rubric embedded in Spring 2017 International Business Environments course.

#### **Example of Closing the loop for one learning goal: Global Perspective**

#### **Exit Interview data results**

> Students were concerned about the small number of opportunities they had to gain a global perspective both inside and outside the classroom. Many of the domestic students had spent little or no personal time outside the United States. Additionally, because of the part-time (students working) nature of the program, students had little opportunity to study abroad. They also felt that they were not experiencing and, therefore, not learning about other cultures and how they interacted with each other and, especially, the United States. Many commented that what they learned about other cultures was from infrequent discussions with their international classmates.

They reported that the most international interaction they had is with foreign students in their classes. In many cases, this interaction was limited to in-class discussions and team assignments

A related problem was with the international students who stated that while they felt they received a very good "American" education, they really did not experience American culture and business first hand. Many indicated that they came to the United States not only to obtain an advanced degree, but to experience and understand American culture first hand. To many the limited classroom environment was not providing them with opportunities to become immersed in both local and US culture.

#### **Actions taken**

A number of internal and external initiatives have been put into place to improve the extent to which MBA students achieve the Global Perspective learning goal as described below:

- ➤ The growing number of diverse international students over the past three years has increased opportunities for in-depth interactions between domestic and foreign students both in and out of the classroom.
- Due to this, instructors have changed their course materials to include more global perspectives and discussions.
- > Instructors have taken action to make sure that project teams are globally diversified.
- ➤ Using the Saturday MBA program as a test case, we are currently looking at building a study abroad opportunity into the MBA program. In 2016, a Saturday MBA cohort visited and studied in Ireland and another cohort visited Panama in 2017. Plans are to continue this in the Saturday MBA program annually and begin to start offering similar experiences to our evening MBA students starting in the 2017-2018 academic year.
- Conversely, an initiative was implemented in 2015 called the American Experience. While primarily targeted at our international students this initiative seeks to get our graduate students involved in local American culture, business interactions and cross-cultural events.
  - International students have formed their own organization called the Cross Cultural Association (CCA).
  - The CCA, with their domestic colleagues, attend local cultural, business and educational events.
  - An International Day is held in the College of Business Administration where each country sets up a table with cultural artifacts, food from the country, with the students dressed in their native attire. Music, dancing and other forms of shared entertainment provide additional cultural education.
  - The CCA has implemented weekly evening free coffee breaks where both domestic and foreign students gather before and between classes to interact over coffee, tea and assorted deserts from different cultures. The free coffee breaks occur weekly with the exception of holiday and finals weeks. The coffee breaks have been in effect for three semesters with a total of around 30 breaks occurring to date.

#### **Embedded Class Assessment**

In order to assess the Global Perspective Learning Goal, the 6800:605:800 International Business Environments course taught during the Spring Semester 2017 by Dr. Andrew Thomas was used as the point for data collection. This multi-faceted course looks at numerous aspects of understanding and undertaking global business. It is a required course for all students in the MBA program.

The artifact selected from this class to be assessed was the recently completed final paper. This class is taught in a seminar format with each student leading discussions in a number of global topics under the

supervision of the professor. The requirement of the final paper was to select and discuss four of the topics presented by classmates during the semester. The student was to (1) integrate these topics from a global perspective and (2) summarize how the topics could be applied to his/her current and future employment interests and needs. A random sampling of papers was independently assessed against the Global Perspective learning objectives evaluated.

Our standard for performance is an average of 2 (acceptable) or better for every student. Each learning objective was assessed using the rubric on a scale of 1 (poor) to 3 (exemplary) as described below.

Understand:	1 (Poor)	2 (Acceptable)	3 (Exemplary)
Doing Business In	Student only has	Student has a solid	Student has excellent
Different Countries	limited understanding	foundation and	understanding
		cogently discusses	supported by relevant
		topic	examples.
Cultural Differences within	Student only has	Student has a solid	Student has excellent
Countries & across Regions	limited understanding	foundation and	understanding
		cogently discusses	supported by relevant
		topic	examples.
Role of American Business in	Student only has	Student has a solid	Student has excellent
Global Environment	limited understanding	foundation and	understanding
		cogently discusses	supported by relevant
		topic	examples.

#### **Results**

The assessment of the Global Perspective learning goal generated the following mean scores per the objectives:

Understanding of doing Business in Different Countries	Mean = 2.14
Understanding cultural differences within countries and across regions.	Mean = 1.57
Understanding the role of American business in global environment.	Mean = 2.29

This was the first time this rubric was used with this class. While the rubric scores for both the understanding of doing business in different countries and understanding the role of American business in the global environment were in the acceptable range, there is room for continuous improvement. The understanding cultural differences within countries and across regions definitely needs improvement.

#### Actions to be taken

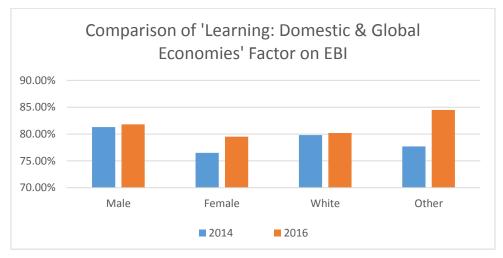
- 1. Share results with MBA faculty.
- 2. Ask professor (s) teaching the International Business Environment class to devote more attention to the learning objectives and to review current course content that relates to the objectives to determine where improvements can be made. Determine what opportunities exist in other MBA courses to address these learning objectives and effective means of driving improvement in achievement of these objectives.
- 3. Working with the professor (s) to create an artifact or artifacts that are standalone measures instead of the course assignment currently used.
- 4. Reassess the learning objectives and rubric to make sure that both are defining what the faculty has decided should be the outcome of this learning goal.
- 5. Increase students' awareness of the rubric before assignments are completed.

#### **EBI Results**

The EBI biannual assessment survey has enabled us to view changes in enhancing the global perspective learning goal during the 5 year AACSB review. Data from 2013-2014 assessment of student perceptions at the beginning of the time period during which emphasis was placed on this learning goal provides a benchmark that can be used to compare the 2015-2016 results.

The aggregate EBI global perspective factor in 2014 and 2016 was "learning: domestic and global economies". The items are based on a 7 point ascending scale. The performance score is the percentage reported when the 7 point scale is converted to 0-100%. Performance scores over 75% are considered good while performance scores of 74% and under are considered as needs improvement.

<b>Overall</b> : 2014 201			Performance = 79.29 Performance = <b>81.2</b> 9	
2014 By Gend	ler:			
Male	Mean=	5.88	Performance=	81.3%
Female	Mean=	5.59	Performance=	76.5%
2016				
Male	Mean=	5.91	Performance=	81.8%
Female	Mean=	5.77	Performance=	79.5%
2014 By Ethni	icity:		Performance=	
White	Mean=	5.79	Performance=	79.8%
Other	Mean=	5.66	Performance=	77.7%
2016				
White	Mean=	5.81	Performance=	80.2%
Other	Mean=	6.07	Performance=	84.5%
2014 By GPA:				
Under 3.50	Mean=	5.46	Performance=	74.3%
3.50 & Above	Mean=	5.86	Performance=	81.0%
2016				
Under 3.50	Mean=	5.97	Performance=	82.8%
3.50 & Above	Mean=	5.88	Performance=	81.3%



The EBI assessment data reported above demonstrates that our students MBA students are scoring higher on Understanding Global Perspective learning goal from 2014 to 2016. Our overall performance score has increased to 81%. Both male and female scores have increased. Scores of females showed the greatest growth in 2016. Ethnicity is very interesting in that the "other" group consists of the majority of our international students who are from the Middle East, Asia and Africa. While performance went up for the white category, it went up dramatically (77.7% to 84.5%) for the other category. Similarly, the performance from the group with GPA's under 3.50 grew dramatically from 2014 (74.3%) to 2016 (82.8%).

#### Peer Comparisons on Global Perspective EBI item

In 2014, we scored higher than a select group of comparable schools (Mean=5.36, Performance=72.7%), the Carnegie class of schools (Mean=5.39, Performance=73.2%) and all institutions in the study (Mean=5.63, Performance=77.2%). Likewise in 2016 our scores were again higher than the select group (Mean=5.51, Performance=75.2%), Carnegie class (Mean=5.47, Performance=74.5%), and all institutions (Mean=5.58, 76.3%).

#### **Conclusions**

The graduate faculty in the College of Business Administration at the University of Akron selected Global Perspective as one of its primary learning goals. Until about five years ago the majority of the students in the MBA program are local domestic students many with little or no global experience. With the large number of Fortune 500 companies in the region and the significant influx of international students during the past five years, understanding global perspectives became an essential component of the MBA program. The findings of this assurance of learning assessment indicate that we are moving in the right direction.

On the extracurricular side, the American Experience Initiative and other programs recently put in place have significantly advanced student understanding of different cultures that are essential in doing global business. This is evidenced by both the 2016 EBI scores that have substantially increased over the 2014 scores. While highly subjective, exit interview outcomes have changed from students, both domestic and international, expressing concern over a lack of cross cultural experiences and awareness to recent exit interviews outcomes indicating that the learning students achieve in the area of global perspective is now one of the highlights of the program.

On the classroom side, the embedded rubric assessment indicates that while "acceptable" there is room for improvement. Improving these objectives will become the focal point of the understanding global Perspective learning goal between now and when the Global Perspective learning goal is next formally assessed in Fall 2018.

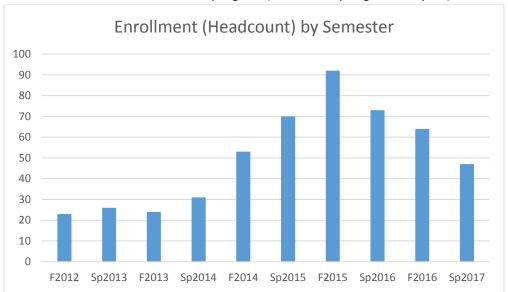
## MSM-IS Assurance of Learning Report

5-19-17

#### Overview and History of the MSM-IS Program

The Master of Science in Management degree with a specialization in Information Systems was established in Fall, 1987. However, significant growth in the program was not achieved until the program was officially listed as a federal STEM program. In May of 2013 The University of Akron officially changed the CIP code to 11.040, which is a STEM classification. This increased the enrollment significantly. As such, we have determined that for the first time, it is appropriate to include a new assessment for this program.

Below is the enrollment data for the MSM-IS program (data is for spring of each year):



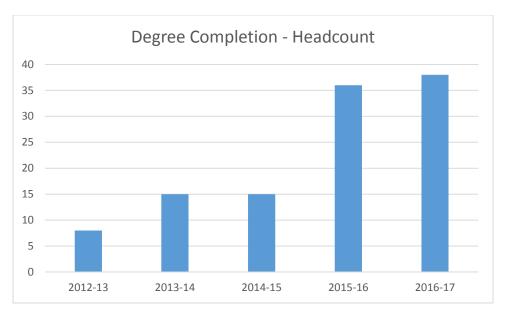
The growth was primarily due to enrollment by international students. With STEM classification, international students are permitted to work in the United States for optional practical training (OPT) for an additional 17 months (beyond the normal 12 months) (which as of May 17, 2016 has been extended to an additional 24 months for a total of 3 years eligibility to work in the US after graduation).

The international students bring, on average, a slightly different set of strengths to the program. The GMAT scores indicate that they are slightly higher on quantitative capabilities, and slightly lower on verbal than their American counterparts.

In addition, the international students have a strong preference for face-to-face classes. They have explained to the graduate advisors and faculty that they have not travelled all of this way just to take an online course – they could have stayed in their country and done that.

Thus, the MSM-IS program has experienced significant growth, which is from international students. This growth has been accompanied with some changes in the capabilities, and desires of the student body.

The program has been very successful in graduating students, with the largest class of graduates ever (38) in the 2017 academic year.



Very recently, we have experienced a decline in enrollment by international graduate students in the MSM-IS program. Conjecture for the causes of this drop relate primarily to the changes by UA administration in the recruiting process. Previously, recruiters were paid for each quality student that enrolled in our program. The president changed that approach in 2016, and we believe we are seeing the result of that change now. Other external factors are also likely contributors to the drop in enrollment.

#### **MSM-IS Learning Goals and Objectives**

The IS faculty have developed five specific learning goals, with multiple objectives under each goal. The full assessment plan can be found at the end of this document.

- 1) Analytical Problem Solving Skills
  - a) Visualize and analyze business data
  - b) Demonstrate analytical skills in terms of effective decision-making and problem solving
- 2) Communication Skills Utilizing Data
  - a) Write business documents clearly, concisely, analytically, and persuasively
  - b) Speak in groups and in public clearly, concisely, analytically, and persuasively, with appropriate use of visual aids
- 3) Employer satisfaction
  - a) Employers that hire our students will be satisfied with the knowledge and skills that our graduates possess
- *4) Graduate satisfaction* 
  - a) Students that graduate from our IS program will feel that they have gained significant value form the instruction and experiences they received while at UA
- 5) Specific IS knowledge and skills
  - Use the contemporary systems modeling methodology and an advanced CASE tool to model business processes and gather business requirements
  - b) Students will have the ability to develop databases and the queries to generate information appropriate for management decisions
  - c) Demonstrate an understanding of work breakdown structures and networks for planning, scheduling, and controlling projects
  - d) Understand emerging technologies and how to be appropriately use them to support business strategy

#### **Assessment of Learning**

Per the assessment plan, we have been collecting data on a rotational basis for specific goals and objectives. Here are some examples of assessments.

#### Goal/Objective and Method

- 1) Analytical Problem Solving Skills
  - a) Visualize and analyze business data
  - b) Demonstrate analytical skills in terms of effective decision-making and problem solving

To assess these objectives, we randomly selected 25% of the students from the 6500:601 Business Analytics and Information Strategy course. We then provided their final projects to three external advisory board members along with a rubric. The advisory board members were all members of the Center for Information and Technology group with expertise in the field of analytics. Job titles of the assessors were: Director, Digital & Data Analytics at The Goodyear Tire & Rubber Company, Chief Technology Officer, GBS Corporation, and Chief Data Scientist, Dealer Tire.

#### Results

For 6 dimensions of the scoring rubric, from a range of 1-5, the mean score was 3.4. The program goal for these objectives were 4, so we were below expectations.

#### **Implications and Follow-up Action**

As a result of the assessment, faculty have determined that in the Business Analytics and Information Strategy course, the following changes will be made:

- More time will be spent reviewing basic statistics
- More time will be allocated to visualization techniques
- Interactive video tutorials for JMP labs will be developed
- Videos will be created to help illustrate more advanced graphing techniques.
- Critiquing of graphs and their interpretation will occur in classes, as opposed to providing written feedback

#### Goal/Objective and Method

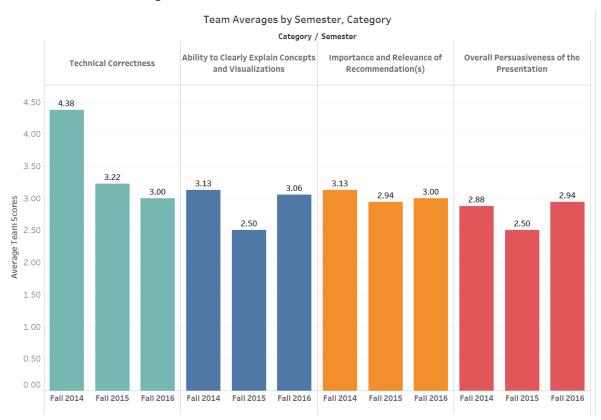
- 2) Communication Skills Utilizing Data
  - a) Write business documents clearly, concisely, analytically, and persuasively
  - b) Speak in groups and in public clearly, concisely, analytically, and persuasively, with appropriate use of visual aids

For this goal, teams from the 6500:644 Knowledge Management and Business Intelligence were used. This course meets every fall. Teams were required to present class projects in order to determine if students were able to communicate data in ways that would persuasively convince observers toward a conclusion. Rubrics were used and external former students (that were now working in analytic positions in industry) were asked to assess team projects. Three years of data have been recorded.

#### Results

The graph below represents the mean scores for all items in the rubric for communication with data. It will immediately be observed that with the exception of the Fall 2014, the scores are somewhat slightly falling (which is opposite of the direction desired). Two factors may have played some role. A Fall 2014 evaluator had only one year of experience at this time in his role; his average score assigned across all categories was 3.37. In the second and third years both evaluators had been in their jobs somewhat longer. The Fall 2015 evaluator gave average scores of 2.79 and the Fall 2016 gave average scores of 3.00. It could be that there were some systematic differences in perceptions in the evaluators.

Another potential source of differences is the composition of the teams and the classes. From Fall 2014 to Fall 2015, the relative number of domestic students fell considerably. Taking the average scores for teams that did have at least one domestic member versus those who did not, the difference was 3.11 vs. 2.81. A genetic algorithm was used for team selection which incorporated the students' self-evaluations of skills in various areas, as well as gender and origin in an attempt to ensure that each team was balanced. Below I show the averages by semester and whether the teams included at least one domestic student, across all four categories.



#### **Implications and Follow-up Action**

As a result of the assessment data, faculty have determined to make the following changes:

- The faculty that teach 601 and 644 were going to work more closely together to ensure that course content was closely aligned, duplications were eliminated, and that key tools were built upon
- Ensure that the rubric is applied more consistently by providing rater training and greater clarity and examples of the various levels in each category
- Enhanced use of the software tool Tableau was going to be used, with several examples cases and activities designed to familiarize students with types of output
- Design teams more carefully by paying additional attention to diversity factors
- Two preliminary student assignments have been designed that more explicitly cover various chart and graph types, and students will be provided with extensive feedback

#### Goal/Objective and Method

- 3) Employer satisfaction
  - Employers that hire our students will be satisfied with the knowledge and skills that our graduates possess

This goal has not yet been assessed. We are trying to build a database of employers along with manager contact information. We will conduct our first employer satisfaction survey in Fall 2017.

#### Goal/Objective and Method

- 4) Graduate satisfaction
  - Students that graduate from our IS program will feel that they have gained significant value form the instruction and experiences they received while at UA

We attempt to conduct a personalized exit interview with every graduating student from the MSM-IS program. When a face-to-face interview is not possible (generally due to scheduling conflicts) we send a survey to the student in order to obtain feedback. The interviews are qualitative in nature, so there are no numerical scores. However, the feedback is shared among the IS faculty and discussions related to improvements occur.

#### Results

Some of the common themes that occur in the qualitative feedback are: more flexibility of instructors is desired, more tools that are being sought be employers should be taught, more real projects, better career placement for graduate students, more courses focused on technology instead of business, more general business courses, more programming courses, more analytics courses.

#### **Implications and Follow-up Action**

The common themes are discussed by faculty. Many contradictions are observed, and yet many valuable suggestions are provided. The feedback is considered to be one important component used for shaping changes to the overall program. One example of change that has occurred is the introduction of a new programming course (6500:605 Programming Principles, or to demonstrate coding mastery), which will be required before admittance to 6500:643 (Systems Analysis).

#### Goal/Objective and Method

- 5) Specific IS knowledge and skills
  - Use the contemporary systems modeling methodology and an advanced CASE tool to model business processes and gather business requirements
  - b) Students will have the ability to develop databases and the queries to generate information appropriate for management decisions

To assess Goal 5, objectives a) and b), student exams from two courses were used: 6500:643 Systems Analysis and 6500:641 Database Management. This course is offered every fall. For the Systems Analysis course, the use of UML and IBM Rhapsody to gather user requirements and to model business objects were determined to be the best methods to evaluate Objective 5a. The Database Management course used exam questions pertaining to the Design, Develop, and Query of relational databases to evaluate the success of Objective 5b. Exam questions were scored on a rubric by the instructor in an activity separate from grading the exam. Data was collected and evaluated for the past two years. It was hoped that students would score above 70% on all criteria.

#### Results

The means of the evaluation criterion are summarized below. No course exceeded the 70% goal, even though several came close to that mark.

Learning Goals	5a.1	5a.2	5b.1	5b.2
2015	57.7%	63.4%	69.8%	58.5%
2016	61.8%	56.6%	64.8%	68.3%

#### **Implications and Follow-up Action**

No clear patterns or trends emerged from the data. The concepts and technical skills required to do well on these goals are very challenging. This data, along with feedback from advisory board members and employers, has prompted the re-evaluation of the course structure within the MSM-IS program. Faculty ultimately decided to:

Create a new pre-requisite course for 643. A curriculum change proposal has already been
created which requires students to take 6500:605 Programming Principles, or to demonstrate
coding mastery, before admittance to 643. This will permit the instructor in 643 to spend more
time on more advanced topics, and provide the opportunity to focus more on the material
related to objectives.

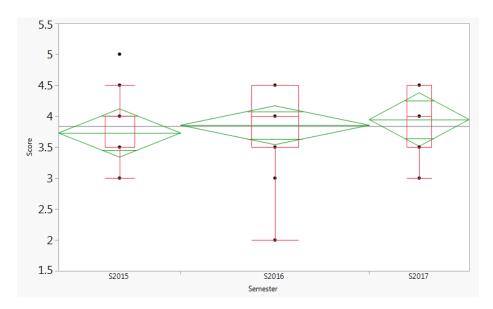
#### Goal/Objective and Method

- 5) Specific IS knowledge and skills
  - c) Demonstrate an understanding of work breakdown structures and networks for planning, scheduling, and controlling projects
  - d) Understand emerging technologies and how to be appropriately use them to support business strategy

To assess objective c) there were challenges. The past few years the Project Management course was taught by part-time faculty, and evaluations were not performed correctly. Therefore, we will need to look forward to spring 2018 to conduct a proper assessment of this objective.

For the assessment of 5d, we examined a core student project associated with the course 6500:640 Information Systems and IT Governance. In that class, small teams of students are required to choose an emerging technology and an organization where the technology might be applied with some advantages. A rubric is used to score the projects, and one of the rubric items specifically addresses the use of the Andriole framework. This course is offered in the spring, and there are the assessments have been conducted for three years.

#### **Results**



The means diamonds represent the 95% confidence interval, and the horizontal lines in the diamonds are the averages for the rubric scores.

Semester	Number of Teams	Mean
Spring 2015	11	3.73
Spring 2016	17	3.85
Spring 2017	9	3.94

With p = .745, these differences between the years are not statistically significant. However, the trend indicates an improved score every year.

#### **Implications and Follow-up Action**

Each year, the professor for the course has attempted to make changes to improve the scores on this metric. Here are some of the changes that were made that are believed to have improved the scores:

- One change that was instituted in the last year was to enhance the students' understanding of the Andriole framework by tying it together with another framework used in the class, the Benefits Dependency Network.
- Additional articles and readings were provided to help students understand methods to categorize and rate technology changes
- A future change will use a pre-made spreadsheet that models an attempt to score criteria related to new products in a case study. This should provide better guidance for students to see what a final result of the process might look like.

Based on anecdotal evidence, this project has had a strong impact for some students. In Spring 2017, for example, one team researched middleware solutions that would allow ambulances in crowded Indian cities to gather data using IoT medical devices in ambulances on the way to the hospital, speeding creation of electronic health records, enhancing diagnoses, and allowing the ER to prepare the necessary resources for swift action upon arrival. They conducted interviews via email with tech leaders in two middleware companies and compared the suitability of each solution. After the project was over, one team member wrote the following email [excerpt]:

"This project really fueled us to know more about the middleware and healthcare industry. Thank you for giving us a chance to explore the fields we are interested in and understanding the existing problems. If it wasn't for you and final project we wouldn't really have gotten a chance to work on something this practical. We sincerely appreciate your efforts professor."

#### **Overall Conclusion**

The MSM-IS Program has seen tremendous growth, and is also currently experiencing some challenges. We have a fairly robust system in place to assess goals and objectives and we continue to make improvements to the program based on the data. We expect to continue to experience great success with this program.

# Master of Science in Management – Information Systems Assessment Plan

Learning Goal		Specific Objective	Source of Assessment	Method of Assessment	Schedule
Analytical Problem     Solving Skills					
	a)	Visualize and analyze business data	Course-embedded case (6500:601)	Rubric evaluated by instructor	Every Spring
	b)	Demonstrate analytical skills in terms of effective decision- making and problem solving	Course-embedded case (6500:644 Knowledge Management)	Rubric evaluated by instructor	Every Fall
2. Communication Skills					
	a)	Write business documents clearly, concisely, analytically, and persuasively	Course-embedded case (6500:652 Managing People)	Rubric evaluated by instructor with a random sample evaluated by advisory board members	Every Fall
	b)	Speak in groups and in public clearly, concisely, analytically, and persuasively, with appropriate use of visual aids	Course-embedded case presentations (6500: 644 Knowledge Management)	Rubric evaluated by instructor with a random sample evaluated by advisory board members	Every Fall
3. Employer satisfaction					
	a)	Employers that hire our students will be satisfied with the knowledge and skills that our graduates possess	Employer satisfaction survey	Email link to electronic survey will be sent to all employers requesting feedback on their recent hire from the UA program.	Every even year
4. Graduate Satisfaction	+ ,				
	a)	Students that graduate from our IS program will feel that they have gained significant value form the instruction and experiences they received while at UA	Face-to-face interview	Students will be interviewed during the last semester of their program and qualitative data will be gathered	Every semester
5. Specific IS knowledge and skills					
	a)	Use the contemporary systems modeling methodology and an advanced CASE tool to model business processes and gather business requirements	Course-embedded assignment (6500:643 Systems Analysis)	Rubric evaluated by instructor	Every fall
	b)	Students will have the ability to develop databases and the queries to generate information appropriate for management decisions	Course-embedded assignment (6500:641 Database Management)	Rubric evaluated by instructor	Every fall
	c)	Demonstrate an understanding of work breakdown structures and networks for planning, scheduling, and controlling projects	Course-embedded assignment (6500:678 Project Management)	Rubric evaluated by instructor	Every spring
	d)	Understand emerging technologies and how to be appropriately use them to support business strategy	Course-embedded assignment (6500:640 IT Governance)	Rubric evaluated by instructor; random sample will be evaluated by advisory board members	Every spring

#### 12d. Rubrics

#### Using Rubrics in the CBA Classroom, 2012-2015

An oral communications rubric and business writing rubric have been created and shared with CBA faculty since 2013. Specifically, the oral communications rubric has been used in Dr. Hallam's Strategy capstone classes (6500-490) since Fall 2013 and in Dr. Hausknecht's International business (6800-305) classes since Spring 2015.

Starting in Spring 2014, we began taping students in the Capstone class and requiring them to meet with the Business Practitioner, Communications, Betsy DuWaldt, to go over feedback and to view the video. About 300 students' presentations have been reviewed. In the International Business class, students receive extra credit for seeing me. About 146 students' presentations have been viewed. Not surprisingly, the performances are generally better for the class of seniors than for International Business, which has mostly sophomores and juniors.

The oral presentation rubric has been operationalized into a scoresheet for these classes, with scoring from 1 (inadequate) to 4 (very effective). One significant issue is that the scoresheet is for a formal presentation, and the presentations are of a less formal nature and, in the case of International business, each student presents on the same topic, but analyzes it for different countries. The Capstone students have begun approaching the assignment more formally, but still not as formal as their final presentation. These circumstances ripple through the scoresheet. For example, introductions are all but missing in the International Business class, as are transitions between main points, and development of points of interest that will hold the audiences' attention. The other issue is that I grade very rigorously, since the work doesn't count toward a grade. This is reflected on the next page, with the scoring.

#### Strengths include:

- Presentation body. Research on the body of the presentations is generally well done and well organized.
- Vocal aspects. In the Capstone class, where the students know they will be inserting a link to the
  presentation into an ePortfolio, they often pay more attention to the vocal aspects of their
  presentation and with this, their perceived energy is better (they act like the want to be there).
   The classroom typically is smaller in the Capstone class, which could affect this.
- Sources. When sources have been required to be noted on individual slides, students in each class accomplish that.

#### Weak points include:

- Working with introductions of any sort. Even if students are reporting on the same topic in a
  generally informal way, there should be some sort of "hook", which wouldn't take very long to
  accomplish effectively. This is also related to a weakness in having touchpoints to the audience
  throughout presentations.
- Conclusions which are difficult to do well are typically too thin. Transitions are missing between points.
- Practicing out loud. When students don't practice their presentations out loud, they stumble
  over words, and unfamiliar terms, and names, and the presentation will be much too long or
  much too short.
- Addressing numbers. This doesn't show up in the scoring, but few students know how to talk to numbers, including rounding numbers, reading numbers, and placing numbers in context for the audience. For example, I've heard students say "\$1,023 million" because that was on the data source, rather than translate to "more than 1 billion dollars" or "1.02 billion dollars".
- Eye contact. Eye contact is especially challenging for students in the International Business class.

## Strategy capstone (~300 students)

## International Business (~150 students)

## Average scores in each section

## Average scores in each section

2.4	59%	Introduction	1.4	35%
2.5	62%	Main body	2.3	58%
2.1	52%	Conclusion	2.0	50%
2.3	58%	Audience	2.0	51%
2.6	65%	Organization	2.3	57%
1.3	33%	Transitions	1.2	29%
2.7	67%	Sources	1.8	45%
		Supporting		
2.6	66%	Materials	2.3	59%
2.7	69%	Vocal	2.1	52%
2.4	60%	Physical	1.8	45%
2.3	57%	Eye Contact	1.5	38%
2.8	69%	Energy	2.4	59%
	2.5 2.1 2.3 2.6 1.3 2.7 2.6 2.7 2.4 2.3	2.5 62% 2.1 52% 2.3 58% 2.6 65% 1.3 33% 2.7 67%  2.6 66% 2.7 69% 2.4 60% 2.3 57%	2.5       62%       Main body         2.1       52%       Conclusion         2.3       58%       Audience         2.6       65%       Organization         1.3       33%       Transitions         2.7       67%       Sources         Supporting       Materials         2.7       69%       Vocal         2.4       60%       Physical         2.3       57%       Eye Contact	2.5       62%       Main body       2.3         2.1       52%       Conclusion       2.0         2.3       58%       Audience       2.0         2.6       65%       Organization       2.3         1.3       33%       Transitions       1.2         2.7       67%       Sources       1.8         Supporting       2.3       2.3         2.7       69%       Vocal       2.1         2.4       60%       Physical       1.8         2.3       57%       Eye Contact       1.5

Business Writing Rubric	Very Effective (4)	Good (3)	Adequate (2)	Inadequate (1)
1. Content,	Insightful man idea	Clear main idea, and	Offers a main idea	Fails to establish a
Development, and	shows a thorough	demonstrates a clear	and demonstrates a	main idea or thesis and
Audience	understanding of the	understanding of the	basic understanding	demonstrates little
Demonstrates an	purpose	purpose;	of the purpose;	understanding of
understanding of purpose,	par pass	parposs,		purpose.
subject matter, and	Clearly adapts content	Overall adapts	Usually adapts	P
audience.	to the audience.	content to audience.	message to the	Does not adapt
			audience.	material to audience
Uses appropriate business	Develops ideas fully,	Develops ideas		
terms and concepts that	using appropriate	clearly, using	Develops ideas	Fails to develop ideas,
demonstrates knowledge of	business terms.	business terms.	somewhat, using	using few or no
subject matter.			some business terms.	business terms.
	Completes all parts of	Completes all parts		
Completes all parts of the	task.	of task.	Completes many	Completes few parts of
task.			parts of task.	task.
2. Organization	Demonstrates a clearly	Demonstrates a	Demonstrates a	Little evidence of
Demonstrates a unified	unified structure;	mostly unified	generally unified	structure or logical
structure by grouping	·	structure	structure although	ordering of document
(through paragraphs) and	Effectively grouping and		inconsistent and	information.
logically ordering	logically ordering	Consistently groups	sometimes illogical	
information.	information.	and logically orders	ordering.	Lacks logical
		information.		connections or
Provides connections,	Insightful connections		Inconsistent	transitional devices.
transitional devices	and transitions	Many logical	connections, and	
between sentences and	throughout.	connections and	transitional devices.	
paragraphs.		transitional devices.		
3. Tone, Word Choice, and	Shows precise,	Uses professional	Generally correct	Impersonal or unclear
Mechanics	professional word	language and word	structure with some	and incoherent
Uses effective sentence	choice and well-	choice; has well-	variety but less	language and word
structure, variety, and word	structured and varied	structured and varied	appropriate word	choice; includes errors
choice	sentences	sentences	choice.	in sentence structure
				and usage.
Demonstrates a	Demonstrates a	Delivers a generally	Does not have a	
professional tone.	professional tone.	professional tone.	generally	Lacks a professional
			professional tone	tone
Follows mechanical	Very few or no errors in	Few errors in		
conventions such as correct	grammar, punctuation,	grammar,	Errors in grammar,	Grammatical, spelling,
grammar, punctuation, and	and spelling.	punctuation, and	spelling, punctuation,	and other errors so
spelling.		spelling.	but no significant	severe, they
			interference with	significantly interfere
			overall content.	with the overall
				content.
4. Sources/Documentation	Uses sources to	Uses sources	Uses sources to	Neglects important
Uses sources that support,	support, extend and	appropriately, but	inform, but also	sources.
extend, and inform – but do	inform – but not as a	not as a substitute	sometimes substitute	
not substitute for writer's	substitute for writer's	for writer's own idea	for writer's own idea	Overuse of quotations
own idea development.	own idea development.	development.	development.	or paraphrasing that
Haraman (1997)	Cambinasa	Camabinas		substitute for writer's
Uses appropriate, credible	Combines a variety of	Combines a variety	Uses one type of	own ideas.
source materials that	source materials	of materials that are	source materials.	
complies with assignment	appropriate for the	generally · .		Does not use citation
requirements.	assignment.	appropriate.	Does not always	style and does not give
Here courses sites in the	Hoos comment at a 12	Themaustricus	conform to required	source
Uses correct citation style.	Uses correct citation	Thoroughly uses	citation style.	acknowledgement,
	style in every aspect of	correct citation style.		which will result in a
	the document.	L		charge of plagiarism.

## **Decision Making Rubric**

Date:	Course:
Rater:	Student:

TRAIT	Unacceptable	Acceptable	Exemplary	Score
Identifies	Identifies alternatives	Identifies alternatives	Identifies alternatives	
Alternatives	that are not equal or that reflect confusion or limited understanding of the situation	that are equal and that reflect a basic understanding of the situation	that are seemingly equal and that reflect an in-depth understanding of the situation	
Identifies criteria for assessing alternatives	Identifies only some important criteria	Identifies the important criteria that should be considered	Identifies important and less obvious criteria reflecting a thorough understanding of the situation	
Applies criteria to alternatives	Determines the extent to which some of the alternatives possess each criterion or the extent to which all of the alternatives possess some of the criteria	Determines the extent to which each alternative possesses each criterion and justifies this with appropriate information or knowledge	Determines the extent to which each alternative possesses each criterion and justifies this with appropriate information or knowledge at an unusual level of depth	
Evaluates results	Has difficulty evaluating whether important scores or criteria should be changed or dropped	Evaluates whether important scores or criteria should be changed or dropped in a way that reflects understanding of the subject	Evaluates whether important scores or criteria should be changed or dropped in a way that reflects an in-depth understanding of the subject	

#### Asessment Rubrics for MSM-IS

Objective	Topic	Rubric Scores				
		Completely Lacking	Serious	Some Misunderstanding	Minor Issues	Excellent
		Completely Lacking	Problems	Some Misunderstanding	Willion Issues	excellent
1a	1. Technical correctness					
	a. Chart appropriate for the type and scale of					
1a	data they represent.					
	b. Appropriate use of titles and legends that					
1a	describes the variables.					
1a	c. Conveys useful information to the viewer.					
1b	Ability to clearly explain the visualization					
1b	Correctly interpreted the chart.					
1b	b. Explanations are meaningful and useful.					
10	b. Explanations are meaningful and userul.					
1b	1. Quality of the questions that were addressed.					
	2. Appropriateness of the data analysis					
	techniques that were used to address the					
1b	business questions.					
	3. How well the results were interpreted and					
1b	communicated.					
			1	T	1	T
		1	2	3	4	5
2a & 2b	Technical Correctness	Highly Incorrrect	Incorrect	Partially Correct	Correct	Highly Correct
	Ability to Clearly Explain Concepts and					
2a & 2b	Visualizations	Very Unclear	Unclear	Moderately Clear	Clear	Very Clear
	Importance and Relevance of					
2a & 2b	Recommendation(s)	Highly Irrelevant	Irrelevant	Moderately Relevant	Relevant	Highly Relevant
2b	Overall Persuasiveness of the Presentation	Highly Unpersuasive	Unpersuasive	Moderately Persuasive	Persuasive	Highly Persuasive
			_			
		Absent	Poor	Fair	Good	Excellent
_	Object Modeling for Systems Design					
5a	Object Identification					
5a	Relationship Identification					
5a	Attributes Identification					
5a	Proper Use of Patterns and Heuristics					
5a	Proper Use of Advanbced Constructs					
_	Use Case Modeling for Functional Requirements					
5a	Conceptual Understanding					
5a	Capturing Funcitonal Requirments					
	Templates and Notations					
5a	User Inrteface Design					
5a	Structured English Logic					
	0.44.15.01.					
-1	Data Modeling Rubrics			Т	-	
5b	Conceptual Understanding					
5b	Capturing Data Requirements					
5b	Proper Use of Advanced Constructs					
5b	Creativity					
5b	Presentation					
	2.1.					
	Database Query Rubrics			1		
5b	Query Logic					
5b	SQL Syntax					
	r			1		
				Mismatch/	Small number	Entirely correct,
				misunderstanding/	of problems,	includes use of
				misuse of a number of	conclusions not	full-blown
		Lip service,	Analysis has	categories, scores	as definitive as	weighting
		negligible	substantial flaws	missing	they need to be	evaluation
		1	2	3	4	5
5d	Analysis					

Oral Presentation Rubric	4	3	2	1
Content: Extent to which the presentation demonstrates knowledge of subject matter through use of concepts and terms, as well as relevance, purpose, explanations, support, and argument	All presentation material clearly relate to thesis; points are clearly made and all evidence supports thesis; varies use of materials	Sufficient information that relates to thesis; many good points made but there is little variation	Much of the information does not clearly connect to the thesis	Thesis not clear; information included does not support thesis
Coherence and Organization: Extent to which the presentation demonstrates a unified, logical structure, direction, grouping of information, logical connections and clear and explicit transitions between points.	Thesis is clearly stated and developed with substantial main points and specific examples; conclusion/call to action is clear; presentation flows from point to point smoothly; excellent, clear transitions; succinct but not choppy; well organized	Most information presented in logical sequence; generally very well organized but transitions from idea to idea and medium to medium are not strong	Concept and ideas are loosely connected; lacks clear transitions; flow and organization are choppy	Presentation is choppy and disjointed; development of thesis is vague; no apparent logical order of presentation
Audience: Extent to which the presentation demonstrates a thorough analysis of the audience, a particularly key consideration. This includes appropriate use of terms, definitions, language, and approach to the topic based on an understanding of the audience.	Involves the audience in the presentation; points made in creative way; holds the audience's attention throughout	Presents materials in some interesting ways that are meaningful to the audience; holds the audiences' attention most of the time	Some related main points, but went off- topic and lost the audience; mostly presents facts with little concern for the needs of the audience	Incoherent; audience lost interest and could not determine the point of the presentation
Creativity: Extent to which the presentation offers its thesis and supporting points in an original manner, such as through a unique approach to the material that would most resonate with the audience, including the use of supporting materials such as images, video, etc.	Original presentation of material; uses the unexpected to full advantage; creative uses of materials captures audience's attention	Some originality apparent; good variety and blending of materials/media	Little or no variation; material presented with little originality or interpretation	Repetitive with little or no variety; insufficient use of multimedia
Material. Extent to which various technology and media are used to support and further support illustration of key points in the presentation; PowerPoint or Prezi slides must be readable for the room size; multimedia must never be a substitute for the speaker addressing the audience on all main points; multimedia used must be readable, audible, and appropriate to supporting the thesis.	Balanced use of multimedia materials that directly support thesis; use of media varied and appropriate and timed appropriately with point; text on slides is readable. Supporting video or audio not more than 10% of total presentation length	Use of multimedia not as varied and not as well connected to thesis; some timing issues in which slides are not advanced in a timely fashion and/or multimedia played at incorrect time	Use of multimedia materials lacks smooth transitions from one medium to another; slides not advanced until points are finished; supporting materials do not clearly connect to thesis	Little or no multimedia use or ineffectively used; imbalance in use of materials (too much of one not enough of another)
Speaking Skills: Extent to which the presenter delivers the topic with clear articulation and volume; with appropriate nonverbal communication, which includes posture, eye contact, appropriate hand gestures and poise; in a prepared manner, with little or no reading from slides, notes, or a script.	Poised, clear articulation; proper volume for the room size; steady rate of speaking (not too fast or too slow); good posture and eye contact; energetic; confident; does not read slides or note cards	Clear articulation but not as polished; appropriate speaking volume; steady rate of speaking (not too fast or too slow); good posture and eye contact; confident; seldom reads slides or note cards	Some mumbling; little eye contact; uneven rate; little or no expression; sometimes reads from slides or note cards	Inaudible or too loud; no eye contact; rate of speaking too slow/fast; speaker seems uninterested; monotone intonations while speaking
<b>Length of Presentation:</b> Extent to which the presentation meets the time allotted.	Within 5% of the allotted time +/-	Within 10% of allotted time +/-	Within 15% of allotted time +/-	Too long or too short; at least 20% over or under allotted time